

<b>Solstice Pod Enterprise Unlimited vs. Polycom Pano</b> Feature Comparison		Mersive Solstice Pod Unlimited	Polycom Pano
User Capabilities	Max number of connected users	Unlimited	4
	Max number of posts on screen from single user	Unlimited	1
	Industry leading UI	Yes	No
	Drag-and-drop control of content on screen	Yes	Display only
	Moderator preview and control	Yes	No
	iOS and Android mirroring	Yes	Yes
	Video file playback from local hard drive	Yes	No
	Compatible with touch displays	Yes	Yes
	Sync multiple rooms into same meeting	Yes	No
IT Deployment/ Management	Centralized, one-to-many management	Yes	No
	Access for both guest & employee networks via secure dual-network mode (out of box, no adapter required)	Yes	No
	Configurable WAP mode	Yes	No
	Quality of service (QoS)	Yes	No
	Comprehensive 3 <sup>rd</sup> party integration API	Yes	No
	Emergency and display banner messaging	Yes	No
	Software upgrade path	Yes	No
	Includes room scheduling via calendar integration	Yes	No

## Takeaways

- Pano does not provide the centralized management capabilities required for large scale enterprise deployments, and the solution relies on broadcast traffic protocols like Apple's Bonjour that are prohibited on most enterprise networks. Solstice has no reliance on any protocols that use broadcast or multicast network traffic, and as an enterprise-ready product, Solstice is designed to be deployed and managed at scale with all the configuration capabilities required to meet even the strictest IT security policies.
- Pano provides different capabilities and workflows to different users based on what device they have and where they are in the room. The Pano user experience is different for each user device OS, and only the display-side user at the front of the room can engage with and arrange the layout of content shared in the collaboration session. The Solstice app is the same on every user device and enables every connected user to move and control content through the intuitive drag-and-drop app interface. Unlike Pano, Solstice delivers an intuitive and powerful meeting experience that is consistent for every user, increasing user adoption and ultimately meeting room ROI.